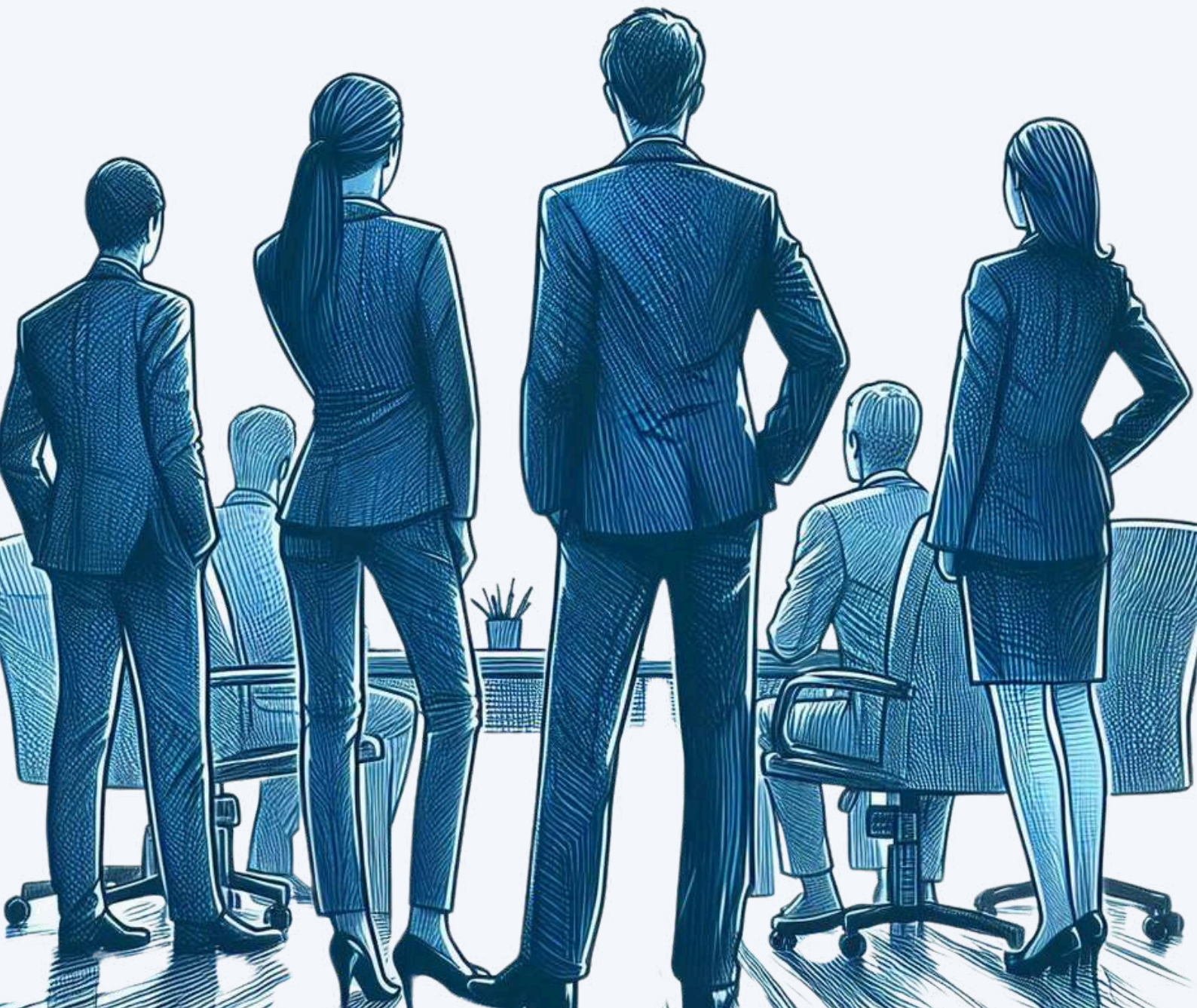




WESOLVE PARTNERS

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# COMPANY PROFILE



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# SUMMARY



# ABOUT US

WeSolve Partners is a multidisciplinary consulting company based in Catania, Italy, established to offer integrated and customized solutions to its Clients.

We combine the skills of our professionals, in the areas of legal, business, accounting, tax, as well as engineering and architecture consulting to support our Clients in growth and innovation.

Our approach is sustainability-oriented by enhancing the talent of young professionals and ensuring tailored strategic interventions.

In WeSolve Partners, Clients find a reliable partner to meet the challenges of an ever-changing market.

**2022**  
year of  
foundation

WeSolve Partners is one of the few entities in eastern Sicily that also specializes in building bonus and Superbonus consulting.







WeSolve Partners s.r.l. operates mainly in the territory of **eastern Sicily**.

**We distinguish ourselves by being close to the Client, offering direct and constant support that large multinational consulting firms cannot always guarantee.**



# Sustainability.

In a world where environmental and social challenges are increasingly pressing, sustainability is not just a choice, but a necessity for building a prosperous and responsible future.



WeSolve Partners fully embraces this principle, integrating it into its **corporate values** and daily activities.

**We carefully choose Clients and projects** that share our vision of sustainability or aspire to embark on a path toward greater efficiency and responsibility, both environmental and social.

We work to support companies and entrepreneurs in implementing strategies in line with sustainable development goals, promoting innovation, equity and respect for the planet.

**For WeSolve Partners, sustainability means adopting a strategic vision that combines immediate results with long-term benefits for society and the planet.**



# OUR SERVICES



**LEGAL  
CONSULTING**



**CORPORATE  
SOLUTIONS**



**TAX AND  
ACCOUNTING**



**BANKS**



**ENGINEERING AND  
ARCHITECTURE**



# ENGINEERING AND ARCHITECTURE

**Salvo Liotta**

Head of  
Engineering & Architecture





We provide all services in the field of engineering and architecture, responding in a multidisciplinary manner to the needs required by each job order.

### **Design and construction management**

Complete project management, from preliminary analysis to energy upgrading and photovoltaic installations, with technical assistance and certifications.

### **Safety at work**

Control and monitoring of safety at construction sites, drafting of mandatory documents and verification of regulatory compliance.

### **Building Bonus**

Customized consulting to identify and optimize tax incentives, ensuring tailor-made planning solutions.

Documental due diligence is handled by our Corporate Solutions team.

**€12,33 million**

**Tax credits  
analyzed by our team**





# CORPORATE SOLUTIONS

**Luigi Parisi**  
Founder & Head of  
Corporate Solutions



WeSolve Partners offers customized strategic solutions to optimize business efficiency and growth.

**We support our Clients in meeting business challenges with innovation and professionalism, transforming their visions into reality.**

### **Business organization**

Mentoring and training to optimize management, implement best practices and improve business processes.



### **Business planning**

Consulting on drafting sustainable business plans and effective entrepreneurial strategies.



### **Start-up**

Supporting young businesses by providing resources and expertise for solid and sustainable growth.



### **Marketing**

Integrated communication management, both online (SEO, SEM, social media) and offline (exhibitions, EXPO and events), to define a clear and consistent brand image.



# Tenders

We offer a complete consulting service for participation in public tenders and calls for tenders.

**We monitor daily**, through the use of advanced software, the most relevant opportunities for your sector and select only those in line with your company's profile and objectives.



**Drafting of required  
documentation**

**Deadline  
management**



**Application  
submission**



**Constant support  
throughout the  
bureaucratic process**



Through our customized approach and quickness in identifying the most suitable tenders, we **increase the chances of success** and optimize internal time and resources.

**Affidati a noi.**



# LEGAL CONSULTING

**Flavia Tosto**  
Founder & Head of Legal







We offer **complete and personalized legal assistance** to private individuals and companies at every stage of their development, from out-of-court consulting to managing complex business operations.

With timely and targeted solutions, we help our Clients face legal challenges and meet all kinds of needs.

### **Out-of-court legal assistance**

Continuous consulting for negotiations, contract drafting and review, legal opinions and support in administrative paperwork.



### **B2B and B2C contracting**

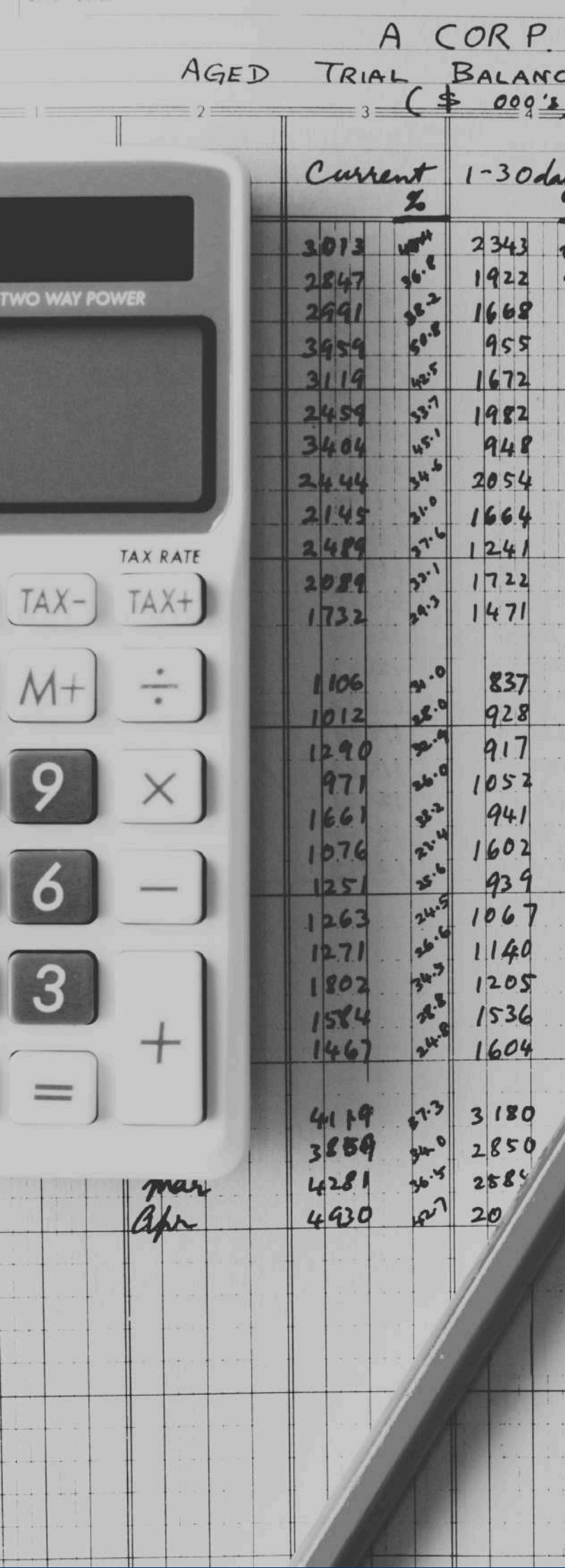
Drafting and analysis of contracts, with targeted solutions to ensure maximum legal protection.



### **Extraordinary corporate transactions**

Assisting in mergers, acquisitions, joint ventures and real estate transactions, minimizing risks and maximizing benefits.





A CORP.  
AGED TRIAL BALANCE  
( \$ 000's )

Current % 1-30 days

3013	48.4	2343
2847	36.8	1922
2991	38.2	1668
3959	50.8	955
3119	42.5	1672
2459	33.7	1982
3404	45.1	948
2444	34.6	2054
2145	21.0	1664
2489	37.6	1241
2089	33.1	1722
1732	29.3	1471
1106	4.0	837
1012	28.0	928
1290	32.9	917
971	26.0	1052
1661	38.2	941
1076	21.4	1602
1251	25.6	939
1263	24.5	1067
1271	26.6	1140
1802	34.3	1205
1584	28.8	1536
1467	24.8	1604
4119	67.3	3180
3859	34.0	2850
4281	36.5	2584
4930	42.7	20

mar  
Apr



# TAX AND ACCOUNTING

**Manuel Torrisi**  
Founder & Head of  
Tax & Accounting



We offer a service designed to optimize your company's fiscal management. With our strategic approach and in-depth knowledge of current regulations, we support businesses in meeting accounting obligations, tax planning and identifying opportunities for efficient financial management.



### **Consulting and planning**

Tailored solutions for choosing the most suitable tax regime and optimizing bonuses and benefits.

### **Practice management and fulfillment**

Accuracy and compliance in handling tax returns, paperwork and regulatory compliance.

### **Accounting data processing**

Accurate record keeping and accounting management to ensure efficient and timely administration.

### **Tax pre-litigation**

Assistance to prevent tax conflicts, with targeted strategies to resolve issues preemptively.



# BANKS



**Marco Taccione**  
Founder & Head of Banks





Our Banks service supports companies in ***managing their relationships with the banking system***, offering strategic advice on financial restructuring, crisis management, and M&A.

With a focused approach, we guide clients toward ***financially sustainable and valuable solutions***, expertly addressing the challenges of the financial sector.

## Financial needs analysis.

We conduct a detailed assessment of the company's financial needs, examining cash flows, investments and growth opportunities. Our in-depth analysis allows us to define the most appropriate financial solution for each project.



## Business Plan drafting



We assist our Clients in the preparation of comprehensive and professional business plans necessary to present themselves to the banking system and investors: the goal is to provide a clear and strategic vision of the project, highlighting potential returns and guarantees for entrepreneurs and potential investors.

# Crisis Management

Specialized consulting for companies in financial difficulty, through analysis of the economic situation, design of sustainable restructuring plans, and assistance in negotiations with key stakeholders.



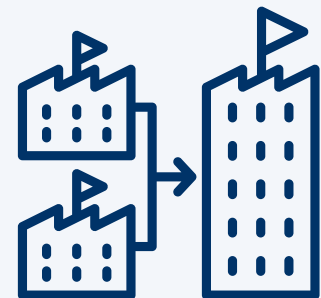
## Assistance in negotiation and contracting



With our experience, we offer support in negotiating and entering into contracts with banking and financial institutions. We work to obtain favorable terms for our clients, managing negotiations and ensuring optimal risk management.

## Advisory for International M&A transactions

Strategic support in the planning, execution, and integration of merger and acquisition transactions, with a focus on international financial, tax, and regulatory implications.





**Your issue**

**our task!**



# Contact



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**WeSolve Partners s.r.l.**



**www.wesolvepartners.eu**